

spot.solutions

professional. reliable. optimal.



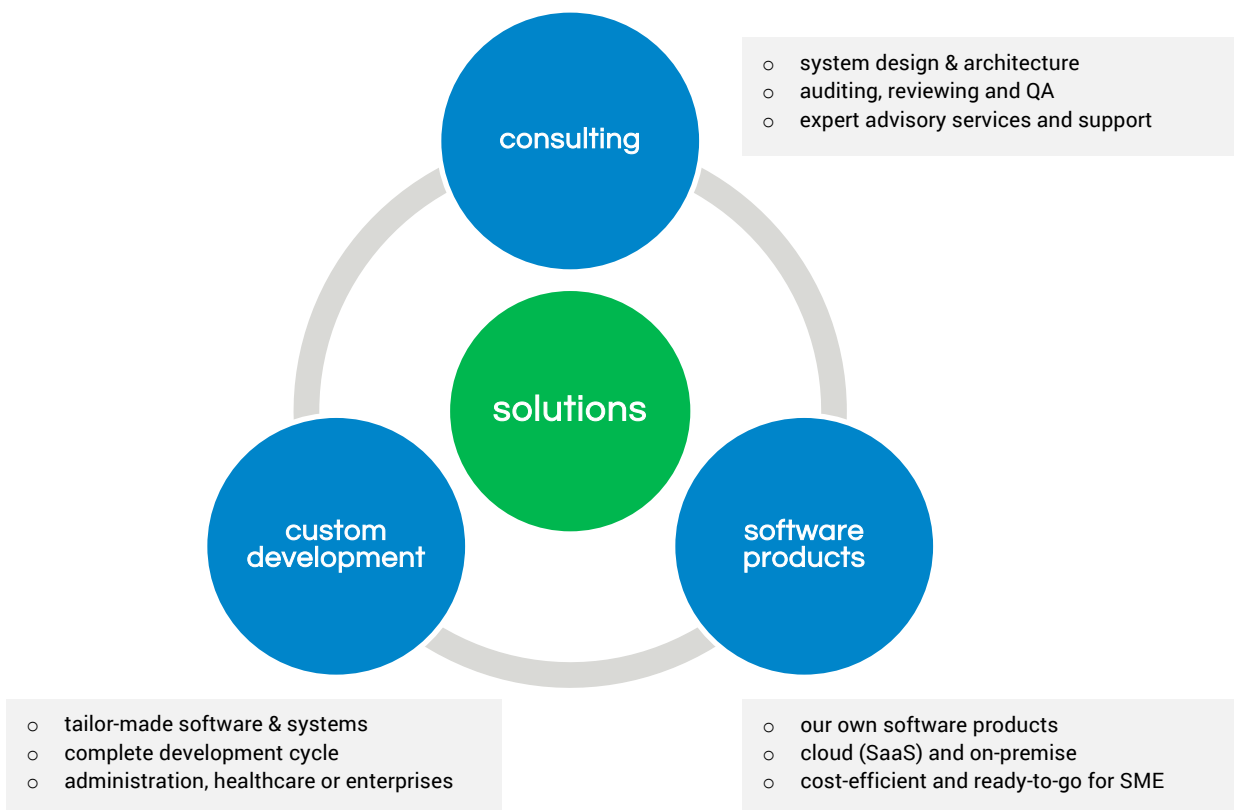
Company Presentation

General Information

SPOT Consulting and Services Ltd. was founded in 2003 in Budapest, Hungary. All activities of the company are related to info-communication technologies with primary focus on software development and application service providing. Most of our solutions are targeting a wide range of professional domains and covering the full scope of companies from micro, through small and medium, to large enterprises. In recent years we have further developed and expanded the professional expertise and presence in the medical and healthcare domain having particular focus on telemedicine, e-health and m-health. The company is a growing small business with equity capital of US\$ 320 thousand and net revenue of more than US\$ 750 thousand in 2018.

Our activities – What we do

We deliver software solutions and related services to our customers based on their actual needs and preferences often with the optimal combination of:



With our professional approach of always carefully analysing the requirements and planning in the beginning, even the most complex problems seem incredibly easy to solve in the end.

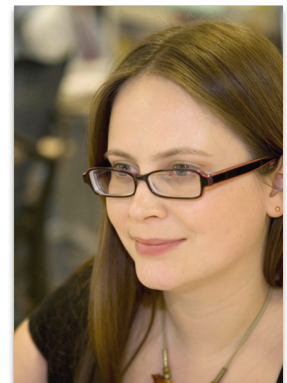
Our philosophy – Why we do it



We aim to deliver solutions that solve our customers' real problems and satisfy all their requirements by designing and implementing high quality, professional, optimal and reliable information systems. Although we endorse the usage of open source solutions and platforms our approach is never biased by specific products, technologies or vendors. We tend to find the optimal solution to every problem, and we are also very proficient in identifying situations when in fact, no real problem exists, and new developments are not necessary.

...we love the most, when the result of our efforts finally... starts making a difference and becomes actually useful to people.

The essence of our philosophy is delivering solutions that, being elemental part of the business processes, serve people by supporting, simplifying and making easier their activities. Accordingly, our company assures long-term satisfaction of its clients by efficient and high standard support and evolution of the implemented solutions. In fact, this is the part we love the most, when the result of our efforts finally finds its place in real life processes, starts making a difference and becomes actually useful to people.



Organization, Experts, Quality

As we are an efficient, small company our organizational structure is a very simple, two-levelled hierarchy. In complex, bigger projects the key role is played by our internal team keeping touch with partners, subcontractors and professional teams.

Quality plays an essential role in all our activities, thus enabling us to prevent problems and mistakes and to provide the high level of service expected by our customers. All professional activities are coordinated by internal management and professionals. The administrative activities are optimized. Everything is well documented and transparent. This way we are able to deliver high quality solutions and follow and control our own processes.

Our flagship products



- simple, modular CRM and ERP solution
- optimized for small & medium sized businesses
- cloud (SaaS) or on-premise
- optional add-ons, custom extensions
- further details available at the [HELM Portal](#)



- healthcare, medical research, eHealth/mHealth
- patient relationship management
- electronic Case Report Forms and data capture
- further details available at the [Praecisio Portal](#)

Our areas of expertise

The projects we have accomplished cover a very wide and versatile horizontal scale of professional domains. Over the past years we have gained considerable expertise in the IT related to following professional domains:

- healthcare and medical research information systems
- energy distribution, renewable energy, ESCO
- criminalistics and forensic science
- customer relationship management

Considering the information technology areas our team is highly experienced in:

- Java EE system design and architecture, development.
- database design, optimization and performance tuning
- document management, enterprise content management
- software product localization and L1/L2 support

Part of our activities concerns international projects, involving multilingual applications, which are compatible with the regulations of multiple countries, legal environments. To provide high quality services in creating localized software versions we also work together with motivated, highly qualified, professional translators experienced in localization.

Our main references

public sector – state administration, government institutions



Hungarian National Police



National Ambulance Service



National Health Insurance Fund



Hungarian Border Guard



State Audit Office



Centre of Registers Lithuania



National Institute of Oncology



South-Pest Hospital Centre

Period	Client	Project
2018 – 2019	EKIF – Central Authority of Catholic Schools	Requirement analysis and specification of a central property development system
2013	Hungarian National Police	electronic Modus Operandi system / criminalists & forensic analysis application
2007 - 2008	State Audit Office of Hungary	Implementation of The Documentation System of Auditing
2007	Hungarian National Police	Criminal Records Archive System
2006 - 2007	Hungarian Border Guard	Expert consulting services, survey, feasibility study
2004 - 2005	State Enterprise Centre of Registers (Lithuanian Ministry of Justice)	Design and development of the centralized system of financial statement processing

healthcare and medical service providers

Period	Client	Project
2018 - 2019	South-Pest Hospital Centre – National Institute of Infectology and Haematology	Expert advisory services for public procurement of a complex hospital information system
2018	Hungarian Health-coaching Foundation	Introduction of a patient-relationship management system
2017 - 2018	South-Pest Hospital Centre / eHealth Software Solutions Ltd.	Design and development of case and patient pathway management system of onco-haematology
2017	National Institute for Oncology	Survey of the information systems and IT security of the NIO
2017	Family-friendly Hungary Non-profit Ltd.	Quality assurance and expert review of the system specification for early childhood intervention and crisis centres
2014 - 2015	National Ambulance Service	Professional support in implementing the primary helpdesk of the new Emergency Dispatch System
2014	MedicPen AB	Feasibility study of e-health cloud integration of the Medimi smart pills dispenser device
2011 - 2012	National Ambulance Service	Requirement survey, analysis and specification of the new Emergency Dispatch System
2010	National Health Insurance Fund	Design and development of a complex project management system
2009 - 2010	National Health Insurance Fund	BPR survey and preparation of public procurement related to the central document management and filing system

private sector, enterprises

Period	Client	Project
2017 – 2018	GLOSTER Telekom Ltd.	MVCB design and development of innovative presentation product (EU, R&D)
2014 - 2015	GREP Green Public Lighting Plc.	Introduction of complex company information system and ERP – HELM on-premise

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2014	Kompozit All UK Ltd.	Partner portal for ordering automation and customized ERP development
2013	Gloster Telekom Ltd.	Introduction of complex company information system and ERP – HELM on-premise
2012	Le Maquillage Ltd.	Introduction of complex company information system (CRM/ERP, telemarketing, sales)
2011	COOP Szeged Plc.	Development and introduction of a company liquidation management system
2010	Delta Informatika Plc.	Consulting services for establishing a new Software-as-a-Service providing centre and line of products, go-to-market strategy
2010	KELER Plc.	Quality assurance of the NRG24 software development for the Hungarian Natural Gas Market
2007 - 2009	RFV Plc. / E-STAR Plc.	Introduction of complex company information system and ERP
2003 - 2007	DÉGÁZ Plc. / DÉMÁSZ Plc. / Electricité de France	Professional maintenance and support services of the customer service and billing system

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